



## Item No. 17 Town of Atherton

### **CITY COUNCIL STAFF REPORT – REGULAR AGENDA**

**TO: HONORABLE MAYOR AND CITY COUNCIL  
GEORGE RODERICKS, CITY MANAGER**

**FROM: ED FLINT, CHIEF OF POLICE**

**DATE: DECEMBER 17, 2014**

**SUBJECT: FLEET VEHICLE PURCHASE**

#### **RECOMMENDATION**

Authorize the purchase of two new unmarked 2015 Ford Taurus Police Interceptors at a total cost of \$58,497.71.

#### **BACKGROUND | FINDINGS**

The City Council recently approved the hiring of a Community Service/Code Enforcement Officer and a Town Arborist. These are new fulltime Town employee positions that require assigned vehicles that are not available in the Town's current vehicle fleet.

The Police Department has two 2009 Toyota Camry Hybrids purchased as part of the Town's effort to use low emission vehicles. These vehicles are used as administration vehicles for the Chief of Police and Lieutenant. Because these vehicles are not pursuit rated and not equipped with standard policing packages (both structurally and electronically) they cannot be shared amongst the fleet personnel. In essence, they are dead vehicles when on an interagency assist, field use, or emergency response. From a structural perspective, the Camry's cannot withstand the physical impacts of rapid acceleration, sharp turning maneuvers, and braking at high speeds. However, the Camry's are perfectly suited for the CSO/Code Enforcement Officer and the Town Arborist.

Standard Police Interceptors are pursuit rated with enhanced engine and transmission cooling systems, performance tires, special brakes, and heavy-duty suspensions specifically designed for the demands of law enforcement driving conditions. The Police Interceptor is one of the most widely used vehicles by law enforcement agencies throughout the United States and Canada and comes standard with a high-performance 3.7 liter V-6, and is equipped with an external oil-to-coolant heat exchanger to reduce engine oil temperatures, allowing the vehicle to idle for extended lengths of time without overheating. Police Interceptors also have a performance handling package, heavy-duty shocks and suspension, and high-speed brake linings required on

all police emergency vehicles. These vehicles have interchangeable system parts, upgraded electrical systems to handle the heavy electrical load for police equipment, and would be able to be used for emergent response.

The Police Department currently has four Ford Taurus Police Interceptors in the fleet, and with one set of maintenance parts and interchangeable components, the complexity of caring for the fleet is minimized (cost savings).

Unmarked police vehicles are not generally classified as high mileage vehicles. In fact, the general life expectancy of an unmarked police vehicle depends on the mechanical condition of the vehicle and how and where the vehicle is deployed. In this case, the two Toyota Camry's are in excellent condition, and would be ideal as work vehicles for the Community Service/Code Enforcement Officer and the Town Arborist.

AT-74 2009 Toyota Camry Hybrid (VIN# 4TIBB46K29U103151). This vehicle is in good working condition and has received regular maintenance since its purchase. This vehicle would remain in the Police Department's fleet and be assigned to the Community Service/Code Enforcement Officer and replaced by one of the new Police Interceptors.

AT-75 2009 Toyota Camry Hybrid (VIN# JTNBB46KX93051709). This vehicle is in good working condition and has received regular maintenance since its purchase. This vehicle would be transferred from the Police Department to Public Works and assigned to the Town Arborist and replaced by one of the new Police Interceptors.

### **FISCAL IMPACT**

The cost of two new 2015 unmarked Ford Taurus Police Interceptors is \$58,497.71, including sales tax, California tire fees, license, emergency red lights and siren, communication equipment, and installation costs (See Attachments A, C, D, and E).

The bid price of the two 2015 unmarked Ford Taurus Police Interceptors originate from a five vehicle purchase by the City of San Mateo through Redwood City's Fleet Section and purchased from Towne Ford in Redwood City (See Attachment B). By piggybacking off the City of San Mateo's 2014 sealed bid, we comply with the Town's purchasing policy and save \$500 per vehicle, not counting the additional work and staff time of going through a new competitive bid process. Wherever practical, emergency and communication equipment will be cannibalized from the Camry's and reinstalled on the new Police Interceptors.

The Finance Director has confirmed the Vehicle Replacement Fund will support the purchase of 2 new unmarked Ford Taurus Police Interceptors during this current budget cycle.

For comparison, the cost of two new 2015 Toyota Camry Hybrids is \$75,810.00 (source – Toyota 101, Attachment F)

### **ATTACHMENTS**

Attachment A – Vehicle Order Confirmation – 2015 Taurus Police Interceptors (9/30/14)

**Fleet Vehicle Report**  
**December 17, 2014**  
**Page 3 of 3**

Attachment B – RFB & Cost Email – San Mateo

Attachment C – Quote – Metro Mobile Communications

Attachment D – Quote – Public Safety Equipment Installation, Inc. – Priority 1

Attachment E – Cost Breakdown – 2015 Taurus Police Interceptors

Attachment F – 2015 Toyota Camry Hybrids Quote

CNGP530

VEHICLE ORDER CONFIRMATION

09/30/14 13:42:56

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*Atherton*

Dealer: F72111

2015 TAURUS

Page: 1 of 2

Order No: 9000 Priority: L2 Ord FIN: QC608 Order Type: 5B Price Level: 515

Ord Code: 500A Cust/Flt Name: ATHERTON PD PO Number:

	RETAIL	DLR INV		RETAIL	DLR INV
P2M AWD INTERCEPTOR	\$28685	\$26463.00	43B KEY ALIKE 1284X	\$50	\$46.00
HG SMOKESTONE			53M SYNC SYSTEM	295	264.00
C CLOTH/CLOTH	NC	NC	549 MAN MIR W/HEAT	60	54.00
W BLACK			642 18" PAINTED WHL	465	416.00
500A EQUIP GRP			67C FRT MNT PLT DEL	NC	NC
99K .3.7L TIVCT V6	NC	NC	68C HMI W/SYNC 4.2"	NC	NC
44J .6-SPD AUTO TRAN	NC	NC	76R REV SENSING SYS	295	264.00
CA BOARD FEES	NC	.65	SP DLR ACCT ADJ		(1216.00)
12P INT UPGRADE PKG	380	339.00			
.CARPET FLR COV			TOTAL BASE AND OPTIONS	31150	27177.66
.FLOOR MATS			TOTAL	31150	27177.66
FRT LICENSE BKT	NC	NC	*THIS IS NOT AN INVOICE*		
19D BADGE DELETE	NC	NC			
20P NOISE SUP BONDS	95	85.00	* MORE ORDER INFO NEXT PAGE *		
422 CALIF EMISSIONS	NC	NC			

F8=Next

F3/F12=Veh Ord Menu

CNGP530

VEHICLE ORDER CONFIRMATION

09/30/14 13:43:12

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Dealer: F72111

2015 TAURUS

Page: 2 of 2

Order No: 9000 Priority: L2 Ord FIN: QC608 Order Type: 5B Price Level: 515

Ord Code: 500A Cust/Flt Name: ATHERTON PD PO Number:

	RETAIL	DLR INV		RETAIL	DLR INV
SP FLT ACCT CR		\$(381.00)			
FUEL CHARGE		11.01			
B4A NET INV FLT OPT	NC	7.00			
PRICED DORA	NC	NC			
DEST AND DELIV	825	825.00			
TOTAL BASE AND OPTIONS	31150	27177.66			
TOTAL	31150	27177.66			

\*THIS IS NOT AN INVOICE\*

*Atherton P.J.*  
*Joe Laor*

*650-752-0506*

*#21,700.00*

*plus fees*

F1=Help

F2=Return to Order

F7=Prev

F4=Submit

F5=Add to Library

F3/F12=Veh Ord Menu

# ATTACHMENT A PG. 2

CNGP530

VEHICLE ORDER CONFIRMATION

12/09/14 11:02:17

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Dealer: F72111

2015 TAURUS

Page: 1 of 2

Order No: 9000    Priority: B2    Ord FIN: QC608    Order Type: 5B    Price Level: 520

Ord Code: 500A    Cust/Flt Name: ATHERTON PD    PO Number:

		RETAIL	DLR INV			RETAIL	DLR INV
P2M	AWD INTERCEPTOR	\$28800	\$26568.00	43B	KEY ALIKE 1284X	\$50	\$46.00
HG	SMOKESTONE			51G	GRILL LAMP WIRE	50	46.00
C	CLOTH/CLOTH	NC	NC	53M	SYNC SYSTEM	295	264.00
W	BLACK			549	MAN MIR W/HEAT	60	54.00
500A	EQUIP GRP			642	18" PAINTED WHL	465	416.00
99K	.3.7L TIVCT V6	NC	NC	661	FRNT HDLAMP PKG	895	799.00
44J	.6-SPD AUTO TRAN	NC	NC	67C	FRT MNT PLT DEL	NC	NC
	CA BOARD FEES	NC	.65	68C	HMI W/SYNC 4.2"	NC	NC
12P	INT UPGRADE PKG	380	339.00				
	.CARPET FLR COV				TOTAL BASE AND OPTIONS	32210	28070.61
	.FLOOR MATS				TOTAL	32210	28070.61
	FRT LICENSE BKT	NC	NC		*THIS IS NOT AN INVOICE*		
19D	BADGE DELETE	NC	NC				
20P	NOISE SUP BONDS	95	85.00		* MORE ORDER INFO NEXT PAGE *		
422	CALIF EMISSIONS	NC	NC		F8=Next		

CNGP530

VEHICLE ORDER CONFIRMATION

12/09/14 11:02:24

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Dealer: F72111

2015 TAURUS

Page: 2 of 2

Order No: 9000    Priority: B2    Ord FIN: QC608    Order Type: 5B    Price Level: 520

Ord Code: 500A    Cust/Flt Name: ATHERTON PD    PO Number:

		RETAIL	DLR INV			RETAIL	DLR INV
76R	REV SENSING SYS	\$295	\$264.00		TOWNE FORD SALES		
	SP DLR ACCT ADJ		(1259.00)		1601 El Camino Real		
	SP FLT ACCT CR		(394.00)		Redwood City, CA 94063		
	FUEL CHARGE		9.96				
B4A	NET INV FLT OPT	NC	7.00				
	PRICED DORA	NC	NC				
	DEST AND DELIV	825	825.00				
	TOTAL BASE AND OPTIONS	32210	28070.61				
	TOTAL	32210	28070.61				

\*THIS IS NOT AN INVOICE\*

CARL  
 \$26,250.00 upfit  
 2362.50 9% tax  
 8.25 tire tax

\$28,621.25 total

\$3750 upfit  
 included

J. MANTIC

F1=Help

F2=Return to Order

F7=Prev

F4=Submit

F5=Add to Library

F3/F12=Veh Ord Menu

Subj: **Ford Interceptor Bid for the City of San Mateo, CA**  
Date: 2/14/2014 4:21:19 P.M. Pacific Standard Time  
From: [RNarahara@redwoodcity.org](mailto:RNarahara@redwoodcity.org)  
To: [FGinotti@aol.com](mailto:FGinotti@aol.com)  
Frank,

On behalf of the City of San Mateo, I would like to inform you that Towne Ford has been selected as the dealership who will provide one (1) 2014 Ford Explorer Interceptor and four (4) 2014 Ford Taurus Interceptor vehicles. The delivery address is San Mateo Public Works, 1961 Pacific Blvd., San Mateo, CA 94403.

With regard to the submitted bid, it was determined that the math presented was incorrect. The submitted price in the Towne Ford bid for the lot of five (5) vehicles was \$121,090.46. Upon closer inspection, staff determined that the total price should have been \$122,081.46.

The next step is for the San Mateo City Council to review and approve of the purchase. The consent item will be listed on the March 3, 2014 San Mateo City Council meeting. If approved, the City of San Mateo will issue a purchase order to Towne Ford in the amount of \$122,081.46 before March 13, 2014 (the known cut-off date for placing orders for 2014 Ford Interceptors).

Should you have any questions please let me know. Otherwise, please confirm that the revised total price (\$122,081.46) is correct.

Thanks,

Russell Narahara  
Acting Fleet Manager  
Redwood City Public Works  
650-780-7475 work  
650-208-0883 cell

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**NOTICE INVITING SEALED BIDS**  
**SUPPLY OF ONE (1) 2014 FORD EXPLORER INTERCEPTOR AND**  
**FOUR (4) 2014 FORD TAURUS INTERCEPTORS OR EQUIVALENT**  
**ON BEHALF OF THE CITY OF SAN MATEO, CALIFORNIA**  
**BID RELEASE DATE: JANUARY 29, 2014**

1. The City of Redwood City, CA is soliciting bids on behalf of the City of San Mateo, CA.
2. Sealed bids will be received by the City of Redwood City, California for the supply of one (1) model year 2014 Ford Explorer Interceptor or equivalent and four (4) model year 2014 Ford Taurus Interceptors or equivalent.
3. Copies of this Notice Inviting Sealed Bids are available at the Public Works front office located at 1400 Broadway Street, Redwood City, CA 94063. Any questions regarding the Notice Inviting Sealed Bids should be directed in writing to the Notice Inviting Sealed Bids Contact (for details on the question and answer process please refer to page 3 in the section titled "Interpretation").
4. The Notice Inviting Sealed Bids (NISB) Contact is:  
Russell Narahara  
City of Redwood City  
Acting Fleet Manager  
RNarahara@redwoodcity.org
5. The outside of the Bid Submission envelope shall be plainly marked, with the name of the Bidder, the title of this Notice Inviting Sealed Bids and the Bid Submission Due Date.
6. **The Bid Submission Due Date is Wednesday, February 12, 2014 at 3:30pm.**
7. Bid Submissions must be received by Redwood City no later than the time and date shown in this Notice Inviting Sealed Bids.
8. Proposals shall be hand delivered or mailed to City Clerk, Attn: Ford Interceptor Bid, 1017 Middlefield Road, Redwood City, CA 94063. A public bid opening will commence at 3:31pm on Wednesday, February 12, 2014.
9. The right is reserved, as the interest of the City of San Mateo may require, to purchase individual equipment, materials, vehicles or supplies from more than one Bidder or all equipment, materials, vehicles or supplies from one Bidder, to reject any or all bids, to waive any informality in bids, and to accept, modify, or reject any items of the bid.
10. The City of San Mateo will report the results of the bidding to the San Mateo City Council, at a later date, at which time the San Mateo City Council may award the contract to the lowest responsible Bidder as so reported; or as the City of San Mateo's interests may dictate, the San Mateo City Council may exercise its right to modify the award or to reject any bids.

**NOTICE INVITING SEALED BIDS  
SUPPLY OF ONE (1) 2014 FORD EXPLORER INTERCEPTOR AND  
FOUR (4) 2014 FORD TAURUS INTERCEPTORS OR EQUIVALENT  
ON BEHALF OF THE CITY OF SAN MATEO, CALIFORNIA  
GENERAL PROVISIONS**

**1. INTRODUCTION**

The City of Redwood City's Fleet section, working on behalf of the City of San Mateo and in accordance with the City of San Mateo's Purchasing Policy, is providing this Notice Inviting Sealed Bids to prospective Bidders for the purchase of vehicle(s) more particularly described in this document.

**2. DEFINITIONS**

The following definitions apply to this Notice Inviting Sealed Bids.

- a. In these specifications, the word "City" refers to the City of San Mateo, California.
- b. The term "Contact" refers to Redwood City staff who are managing this Notice Inviting Sealed Bids process, on behalf of the City of San Mateo.
- c. The term "Notice Inviting Sealed Bids" or "Document" refers to this Notice Inviting Sealed Bids.
- d. The term "Bidder", "Supplier" or "Vendor" refers to the person, firm or corporation with whom the contract is being made by the City, or the agent or legal representative who may be appointed to represent such party, firm or corporation in the execution of this contract.
- e. The term "Bid Submission" refers to the document submitted by the Bidder before the Bid Submission Due Date.
- f. The term "Successful Bidder" refers to the dealership or vendor that is selected by the City through this Notice Inviting Sealed Bid process, to supply the vehicle(s) specified in this document.

**3. SCHEDULE OF DATES**

Event	Date
Bid Release Date	Wednesday, January 29, 2014
Bid Submission Due Date	Wednesday, February 12, 2014 at 3:30pm
Bid Opening*	Wednesday, February 12, 2014 at 3:31pm
Successful Bidder Notification**	Between February 13-14, 2014
San Mateo City Council Approval**	March 3, 2014
San Mateo Purchase Order Process**	Between March 4-13, 2014

\* The Bid Opening will take place at the City Clerk's office located at City Hall, 1017 Middlefield Road, Redwood City, CA 94063

\*\* Tentative Dates

**4. BID SUBMISSION DETAILS**

Bid Submissions shall comply with applicable provisions of the Government Code of the State of California and with the following:

- a. Before submitting a bid, Bidders should read this Notice Inviting Sealed Bids carefully and inform themselves completely of all details outlined in this document.



- b. Bidders will review the General Provisions (pages 2-7) of this document and sign page 7. After signing, the Bidder will return pages 2-7 as part of their Bid Submission.
- c. As part of their Bid Submission, Bidders will submit pricing information on the document entitled "Bid Proposal Form", properly executed in ink, with all appropriate spaces filled in. Additional information may be submitted by the Bidder on separate sheets of paper.
- d. Each Bid Submission shall be enclosed in a sealed envelope addressed to City Clerk, Attn: Ford Interceptor Bid, 1017 Middlefield Road, Redwood City, CA 94063.
- e. The outside of the envelope shall be plainly marked, with the name of the Bidder, the title of this Notice Inviting Sealed Bids and the Bid Submission Due Date.
- f. Bid Submissions must be received by Redwood City no later than the time and date shown in this Notice Inviting Sealed Bids.

**5. KEY POINTS REGARDING THE PROCUREMENT OF VEHICLES SPECIFIED IN THIS NOTICE INVITING SEALED BIDS**

Key Points	
1	Redwood City staff are the main point of contact for this Notice Inviting Sealed Bids, on behalf of the City of San Mateo.
2	The Successful Bidder will receive a purchase order from the City of San Mateo.
3	All vehicles will be delivered to the City of San Mateo Public Works, 1961 Pacific Blvd., San Mateo, CA 94403. Redwood City staff will help coordinate delivery on behalf of the City of San Mateo.
4	Bidders should make certain to specify any exceptions to the proposed vehicle(s) on the Bid Proposal Form.
5	Bidders should make certain to specify additional warranties to the proposed vehicle(s) on the Bid Proposal Form.
6	Bidders should make certain to specify the maximum number of days till delivery to the City of San Mateo (after PO is released) on the Bid Proposal Form. The maximum number of days till delivery will be listed by the Bidder as a specific number of days (60, 90, 120) and not a range of days (90-120).
7	Bidder will sign the Bid Proposal Form (pages 9-10) and it along with the Bid Specification (page 8) as part of their Bid Submission.
8	Bidder will sign page 7 (of the General Provisions) and return pages 2-7 as part of their Bid Submission.
9	Successful Bidder will obtain exempt license plates on behalf of the City of San Mateo and furnish the Department of Motor Vehicles with a report of sale, smog certificate, the City's exempt registration form (Reg. 217) and all other needed paperwork on behalf of the City of San Mateo.

**6. WITHDRAWAL OF BID**

Any Bidder may withdraw his or her bid by written request (addressed to the Contact for this Notice Inviting Sealed Bids), prior to the Bid Submission Due Date.

**7. INTERPRETATION**

If a prospective Bidder is in doubt of the true meaning of any part of this "Notice Inviting Sealed Bids" or finds discrepancies in, or omissions in the same, the Bidder may submit to the Notice Inviting Sealed Bids Contact, a written request for an interpretation or a correction thereof. Any interpretations or correction of the proposed documents will only be made by an addendum sent via email from the Notice Inviting Sealed Bids Contact to each person receiving a set of bid documents. Such addendum shall be considered a part of the contract.

**8. NEW MATERIAL; ACCEPTANCE**

The unit herein specified shall be constructed throughout of new parts and materials, which shall have seen no service other than that necessary for factory tests, unless otherwise allowed in the Bid Specification. Items purchased hereunder will be subject to final inspection and acceptance at delivery destination as set forth in this Notice Inviting Sealed Bids.

**9. STANDARD EQUIPMENT**

Vehicle(s) proposed by the Bidder must be equipped with the manufacturer's equipment and accessories which are included as standard in the advertised and published literature for that unit (from the manufacturer). No such item shall be removed because it was not specified in this Notice Inviting Sealed Bids. To promote fairness in competition, items offered as standard equipment by a particular manufacturer, but not recognized as such by the industry, should be clearly noted in the bid submission. An option to delete those items at an offered price, may be included with the bid submission.

**10. LOWEST RESPONSIBLE BIDDER**

In order to promote the policy declared above, contracts will be awarded only to such Bidders as are determined to meet the following qualifications of lowest responsible Bidder.

The award may be to the lowest responsible Bidder or other Bidder. In determining who the award is to be made, the awarding authority may consider, in addition to the Submitted Bid received, the experience of the Bidder for the particular service sought, the quality of work that the Bidder has done, the quality of the product or materials provided by the Bidder, the ability of the Bidder to complete the project in a timely manner, the safety compliance record of the Bidder, and the insurance carried by the Bidder.

**11. AWARD OF CONTRACT OR REJECTION OF BIDS**

The City reserves the right to amend or reject any or all proposals and also to select, modify, or reject any of the bid items as the City sees in its best interest.

Whenever quantities of individual items are involved the City reserves the right to make single awards or separate items in an aggregate of several items to various vendors.

**12. GUARANTEE**

The Bidder warrants and guarantees that all equipment, materials, vehicles or supplies used or furnished and all workmanship are of the type and quality specified herein. The Bidder further guarantees that any latent fault in construction or defective material discovered within one year after acceptance of the work shall be remedied by Bidder without cost to the City, upon written notice given to Bidder. Other subsequent latent defects shall be covered by responsibilities set forth in the law.

In the event of failure to comply with the above-mentioned conditions within a reasonable time after notice, the City will have the defects repaired and made good at the expense of the Bidder, who agrees to pay the costs and charges therefore immediately upon demand.

The signing of Page 7 of this General Provisions section (pages 2-7) as part of this Notice Inviting Sealed Bids by the Bidder shall constitute agreement to the above guarantees.

### **13. WARRANTY**

The warranty on all vehicles and cab and chassis shall be the standard manufacturer's warranty for 36 months or 36,000 miles. The warranty on all service bodies, lifts and other components specified on the individual specifications sheets shall be a minimum of 12 months parts and labor. Bidders should specify any additional warranties offered on specific vehicles.

### **14. DEPARTMENT OF MOTOR VEHICLES**

It is the responsibility of the Successful Bidder to act on behalf of the City of San Mateo and submit all required registration forms and supporting documentation to the Department of Motor Vehicles in order to obtain exempt license plates for each vehicle purchased from the Bidder. The Successful Bidder will also furnish the Department of Motor Vehicles with a report of sale, smog certificate, the City of San Mateo's exempt registration form (Reg. 217) and all other needed paperwork on behalf of the City of San Mateo.

### **15. PREPARATION FOR SHIPMENT**

The Bidder shall prepare all articles and materials for shipment in such a manner as to protect them from damage in transit, and shall be responsible for and repair all damaged parts or replace all losses incurred in transit to the designated delivery point and not later than the specified delivery date. When necessary, heavy parts shall be mounted on skids or crated, and all articles or materials that might otherwise be lost shall be boxed or wired in bundles. All articles shall be plainly marked for identification and destination. The Bidder shall prepare proper commercial bills of lading 2 copies of which, together with a complete shipping list, shall be sent to San Mateo Public Works, 1961 Pacific Blvd., San Mateo, CA 94403.

### **16. SHIPPING WEIGHT**

Each Bidder shall state in his or her proposal the total shipping weight, listing and segregating the individual unit weights and shipping weights, if F.O.B. point of shipment.

### **17. DELIVERIES; DISTANCE; EXTENSION OF TIME**

"Delivery" is defined as complete delivery of equipment, materials, vehicles or supplies free and clear from any and all claims, debts or demands whatsoever to San Mateo Public Works, 1961 Pacific Blvd., San Mateo, CA 94403.

The Bidder's Bid Submission will specify the maximum number of days till delivery to the City of San Mateo, example: 60 days from the date the City of San Mateo mails the purchase order to the successful Bidder. Date ranges are not allowed, example: 90-120 days from the date the City of San Mateo mails the purchase order to the successful Bidder.

In the event the new vehicle(s) have not been delivered to San Mateo Public Works (1961 Pacific Blvd., San Mateo, CA 94403) within the specified maximum number of days till

delivery to the City of San Mateo, the contract between the successful Bidder and the City of San Mateo may be considered null and void.

Applications for extension of time beyond the specified maximum number of days till delivery to the City of San Mateo shall be made in writing to the City Contact not more than 7 calendar days from the beginning of any condition, which will cause delay. Allowances will be made for delays of delivery due to strikes, fires, floods or other causes not due to the fault or negligence of the Bidder.

In the event a successful Bidder fails to provide the vehicle within the time specified and the contract is canceled, the City of San Mateo may enter into an agreement with the next lowest Bidder for delivery of the specified vehicle (s) in this document.

**18. ERRORS AND OMISSIONS**

The Bidder will not be allowed to take advantage of any error or omission in their Submitted Bid.

**19. FEDERAL AND STATE TAXES**

The prices bid shall include any Federal tax, exclusive of Federal Excise Tax heretofore imposed by Congress, which is applicable to the material to be furnished. If any sales tax, processing tax, adjustment charge or other taxes or charges are imposed or changed by Congress after the date set for opening bids and made applicable directly upon the production, manufacture or sale of the supplies to be furnished, and are paid by the Supplier on the articles or supplies furnished, then the prices stated in the schedules will be increased or decreased accordingly, and any amounts due the Supplier as the result of such changes will be charged to the City of San Mateo and added on vouchers (or invoices) as separate items.

**20. PAYMENTS**

Payment will be made promptly following delivery, inspection, and acceptance of goods by the City of San Mateo and receipt of invoice.

**21. BIDDER'S STATEMENT**

If awarded the contract, the undersigned hereby agrees to supply the vehicle(s) and equipment according to specifications within the stated time period ("maximum number of days till delivery to the City of San Mateo") commencing upon receipt of the Purchase Order by the Successful Bidder.

If the unit price and the total amount named by a Bidder for any item do not agree, it will be assumed that the error was made in computing the total amount and the unit price alone will be considered as representing the Bidder's intention.

The undersigned has checked carefully all the figures listed in the Bid Proposal Form and understands that the City of San Mateo will not be responsible for any errors or omissions on the part of the undersigned in making up this bid.

The undersigned hereby certifies that this bid is genuine, and not sham or collusive, or made in the interest or in behalf of any person not named herein, and that the undersigned has not directly or indirectly induced or solicited any other Bidder to put in a sham bid, or any other

person, firm or corporation to refrain from bidding, and that the undersigned has not in any manner sought by collusion to secure for himself an advantage of any kind whatever.

The undersigned acknowledges he or she is responsible for all costs incurred in the development and submission of their bid. The City of San Mateo assumes no contractual obligation as a result of this Notice Inviting Sealed Bids, the City shall not be contractually bound until the City of San Mateo issues a Purchase Order to the Successful Bidder.

The undersigned acknowledges that the City of San Mateo does not pay for goods or services before the City of San Mateo receives them and that the Submitted Bid should not propose contract terms that require upfront payment or deposits.

The undersigned agrees that this bid may not be withdrawn for a period of 30 days after the bid submission due date.

SIGNATURES FOR BIDDER:

If INDIVIDUAL, Sign Below

\_\_\_\_\_  
Signature                      Date

\_\_\_\_\_  
Post Office Address

If CORPORATION, Sign Below  
(Show Names of Non-signing Officers)

Tommy Ford Sales  
A CORPORATION

California  
Name of State Where Chartered

[Signature]                      2-10-14  
Signature                                      Date

If PARTNERSHIP, Sign Below  
(Show Names of Non-signing Partners)

\_\_\_\_\_  
Name of Partners

\_\_\_\_\_  
Signature                      Date

\_\_\_\_\_  
Post Office Address

PRESIDENT                      Date  
Ben Kopf                      2-10-14

SECRETARY                      Date  
[Signature]                      2-10-14

TREASURER                      Date  
1601-El Camino Real  
Post Office Address  
Redwood City, CA 94063

**AFTER SIGNING, PLEASE SUBMIT ALL PAGES OF THE GENERAL PROVISIONS INCLUDING THIS SIGNATURE PAGE. AS IT RELATES TO THIS BID, PLEASE TURN IN PAGES 2-7.**

ATTACHMENT C

www.metro-mobile.com



3549 Haven Ave, Suite A  
Menlo Park, CA 94025-1070

phone 650-367-1992 | 800-383-2929  
fax 650-367-1995

Sales Order # 36431

This quote valid for 30 days.

Quote Date: 12/5/2014

Sched Ship Date: 12-27-2014

Bill To:  
TOWN OF ATHERTON  
ACCTS PAYABLE, POLICE DEPT  
91 ASHFIELD RD  
ATHERTON, CA 94027

Ship To:  
Atherton Police Dept  
Joe Wade  
650-688-6500  
650-752-0506

PO #

Rep: SINGR  
Singer@MetroMobile.com

Terms: Net 30

Qty	Item Id	Description	Unit Price	Extended Price
1	EQUIPMENT	Kenwood TK890BK9FMSH1 Remote Mount Mobile Radio -Includes L-846 Factory Assembly Code and KCT-18 Ignition Sense Kit	1,526.00	1,526.00T
1	WSCA	WSCA #02702 30% Discount (Kenwood Products Only)	-457.00	-457.00T
1	SERVICE-basic	Labor: assemble, program, and bench check TK890	75.00	75.00
1	SHIPPING	Shipping	15.00	15.00

Subtotal \$1,159.00  
Sales Tax (9.0%) \$96.21  
**Total \$1,255.21**

\_\_\_\_\_  
MMC Rep Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Authorized Purchaser Signature

\_\_\_\_\_  
Date

# ATTACHMENT D



## Priority 1 Public Safety Equipment Installation, Inc

425 Harbor Blvd. #6, Belmont, Ca 94002

Ph 650-654-9900 Fax 650-654-9947

[www.priority1pse.com](http://www.priority1pse.com)

December 10, 2014

Lt. Joe Wade  
Atherton Police Department  
91 Ashfield Road  
Atherton, Ca 94027

Dear Joe Wade,

Priority 1 Public Safety Equipment will outfit the two new unmarked police interceptors for \$3,750 each. This amount covers parts, tax and labor.

Sincerely,

Marc Farber  
President  
Priority 1

## ATTACHMENT E

### VEHICLE COST BREAKDOWN FOR 2015 FORD TAURUS POLICE INTERCEPTORS

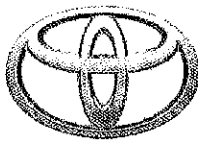
2015 FORD TAURUS POLICE INTERCEPTOR TO REPLACE **AT-74** 2009 Toyota Camry Hybrid (VIN# 4TIBB46K29U103151)

Vehicle price	\$21,700 - Redwood City Towne Ford
Headlamp Package	\$800
Sales Tax	\$2,362.50
Tire Tax	\$8.75
Emergency equip/upfit installation	\$3,750 - Priority One
Radio communication equipment	\$1,255.21 - Metro Mobile
	Total - <u>\$29,876.46</u>

2015 FORD TAURUS POLICE INTERCEPTOR TO REPLACE **AT-75** 2009 Toyota Camry Hybrid (VIN# JTNBB46KX93051709)

Vehicle price	\$21,700 - Redwood City Towne Ford
Headlamp Package	\$800
Sales Tax	\$2,362.50
Tire Tax	\$8.75
Emergency equip/upfit installation	\$3,750 - Priority One
	Total - <u>\$28,621.25</u>





**TOYOTA**

**Toyota**

525 E. Bayshore Road,  
Redwood City, CA 94063  
(650) 365-5000

**2015 CAMRY HYBRID SE SEDAN**

Model: 2561A  
 Year: 2015  
 Interior Color: BLACK  
 Exterior Color: COSMIC GRAY MICA  
 Number of Cylinders: 4  
 VIN: 4T1BD1FKXFU144549  
 Stock No.: 7335

Total MSRP\*:

\$31,335.00

40 CITY MPG | 38 HWY MPG

+ TAX 2,820.15

+ UPFIT 3,750.00

EMERGENCY EQUIP

**37,905.15**

**Standard Equipment**

**MECHANICAL & PERFORMANCE**

- Hybrid Synergy Drive System
- 2.5L 4-Cyl DOHC 16V w/ VVT-i
- Electronic Continuous Var Tran (ECVT)
- EV and Eco Modes
- Pwr-Assist Front/Solid Rear Disc Brakes
- Electric Power Steering (EPS)

**SAFETY & CONVENIENCE**

- Star Safety System: Enhanced Vehicle
- Stability Control, Traction Control,
- Anti-Lock Brakes, Electronic Brake
- Force Distribution, Brake Assist and
- Smart Stop Technology
- LATCH-Lower Anchor & Tether for Children
- Whiplash-Injury-Lessening Front Seats
- Ten Airbags

**EXTERIOR**

- 17" Alloy Wheels with Graphite Finish
- Projector-Beam Headlamps with

- Black Sport Trim Bezels & Auto On/Off
- Daytime Running Lights w/ On/Off Switch
- Color-Keyed Rear Spoiler
- Chrome-Tipped Exhaust
- Heated Power Outside Mirrors

**INTERIOR**

- Entune Audio: 6.1" Touch Screen,
- 6 Speakers, Bluetooth, USB, AUX, CD
- Sport Fabric SofTex-Trimmed Seats w/
- 8-Way Power Driver Seat w/Lumbar Support
- Leather-Trimmed Steering Wheel with
- Audio and Bluetooth Controls
- Backup Camera
- TFT Multi-Information Display
- Tire Pressure Monitor System
- Fold-Down Rear Seat with Pass-Through
- Smart Key System w/ Push Button Start
- Dual-Zone Auto Climate Control
- (2) 12V Power Outlets

\* 2015 Manufacturer's Suggested Retail Price, excludes the Delivery, Processing and Handling Fee, taxes, license, title and available or regionally required equipment. Actual Dealer price may vary. Pricing, specifications, standard features and available equipment are based on information available when this page was produced and subject to change without notice.

Disclaimer: This document is only representative of some of the information contained on an actual window sticker, and is not meant to replace or substitute for the actual window sticker on the vehicle. Please see your retailer for further information.